

How to Price, and Package your HubSpot-Related Services



For each HubSpot hub, there are *dozens of services* you could offer to help client's use it better.

Across all the HubSpot hubs, the number of services you could offer easily numbers over a *hundred*



"I want the quick fix. Which are the most appropriate tools for me to bundle? Is there a quick starter? Do you have examples of how other partners have bundled their services with yours and what tools they used?"

HubSpot Solutions
Provider




Introducing the

**Quick Wins Workshop and
Optional Challenge**

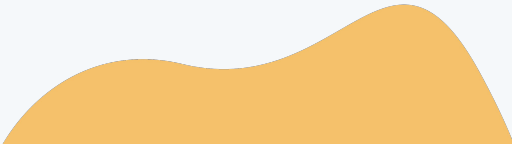
QUICK WINS:

Simple yet powerful HubSpot solutions that produce client **results**, offer **quick time to value**, and **drive fees** for your firm



Quick Wins Workshop and Optional Challenge

In this recorded series, you'll learn how to:

- Define quick wins using the HubSpot Sales Hub and Marketing Hub, primarily the free and starter editions.
 - Price and package HubSpot quick wins along with your firm services
 - Grow your engagements over time using quick wins
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Sessions

1. Quick Wins Magic

create profitable projects with quick wins

2. Ladder Up with Quick Wins

*Grow more sizable and profitable engagements
using a progression of quick wins*

Focus on
pricing and
packaging



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3. The Winning Quick Wins Demo

How to effectively demo HubSpot quick wins and turn demos to dollars

4. Pinpointing Quick Win Need

How to diagnose quick wins that stick

Focus on
demonstrating
and selling
quick wins



Quick Wins Workshop and Optional Challenge

There are lots of **additional tools and resources** that accompany the series including:

- A quick wins cheat sheet
- Pricing and packaging examples
- Discovery call guides
- and more



HubSpot

