Quickstart to Meta:



How to Win at Marketing on Facebook + Instagram

Save this document for tips and tricks on fine-tuning your Meta marketing strategy!

Activating on Facebook + Instagram

- 1. Create your business account.
- 2. Promote your new account on other social media platforms.
- 3. Get inspired by free resources.
- 4. Analyze competitor ads for strengths, weaknesses, and opportunities.
- 5. Get started on Ads Manager.
- 6. Monitor performances for organic content and paid ads.

Measuring Paid Ad Performances

- 1. Use plugins, software, and external solutions for deeper analytics.
- 2. A/B test ads for headlines, creative, and CTAs.
- 3. Iterate on campaigns with data-backed insights.
- 4. Use a combination of organic content and paid ads to maximize engagement.

Hosting Facebook + Instagram Lives

- Write a script—but don't be afraid to go off the cuff.
- 2. Replug your product, service, or objective every 10-15 minutes.
- 3. Spotlight comments from the live chat.
- 4. Bring in influencers to drum up excitement.

Creating Stories + Reels

- Use trending sounds and music to boost discoverability.
- 2. Keep content short and sweet.
- 3. Ask engaging questions and encourage users to comment.
- 4. Use interactive filters, sliders, and Q&A polls.
- 5. Customize Reel cover images for an optimized feed view.

Writing Copy for Facebook + Instagram

- 1. Keep your messaging punchy and succinct.
- 2. Put your unique value proposition at the beginning of the copy.
- Write engaging headlines that ask questions or surprise and delight users.
- 4. Make CTAs clear and actionable.

Ready to get started? Learn more tips, measure your performance, and maximize your impact with <u>Social Media Management</u> from HubSpot!