For any questions related to the editorial style guide, please contact Yokel Local’s content manager, Amanda Edens.

For any questions related to Yokel Local’s branding, please contact Yokel Local’s brand strategist, Sha Drena Simon.
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WHY FOLLOWING A STYLE GUIDE IS IMPORTANT

Yokel Local is in the customer acquisition business—getting customers for both our clients and ourselves.

And consumers trust (end up doing business with) brands they recognize. Part of creating a strong brand is in creating and maintaining a consistent brand in the visuals, content, and tone we deliver.

This style guide aims to “cohesivefy” the efforts of the wealth of employees, partners, and contractors who make what we do possible.

Here’s to a strong brand!
Editorial Style Guide

Yokel Local uses AP Style for rulings not explicitly stated in this guide.

We couldn’t possibly create a ruling about every little detail.

Unless explicitly stated otherwise in this style guide, here’s what we recommend:

When in doubt about any punctuation, default to AP Style: https://www.apstylebook.com

If you run into words with multiple spelling possibilities, default to Merriam Webster dictionary: https://www.merriam-webster.com
C

Cell phone (noun) - Two words, no hyphen

Click Through (verb) - Two words, no hyphen
e.g. I will click through to this website

Clickthrough (noun) - One word, no hyphen
e.g. My clickthrough rates are up!

D

Do’s and Don’ts (noun) - Note the apostrophe placement

E

e.g. (abbreviation) - Example given (or “exempli gratia” which means “for example). Not to be confused with i.e.
   My blog promotes other things (e.g. my podcast).
**SPELLING TROUBLESOME WORDS**

**E CONT.**

eBook (noun) - Note the capitalization of the B.

email (noun and verb) - One word, no hyphen. Note the capitalization.

**I**

i.e. (abbreviation) - In effect or In essence. May also mean “specifically” or “in other words.” Not to be confused with e.g.

The podcast will launch in August (i.e. in two months).

internet (noun) - Note that the ‘I’ is not capitalized.

**K**

Keyword (noun) - One word, no hyphen.
Okay (adjective or adverb) - Note that there’s no abbreviation and the word is fully spelled out.

REALTOR (proper noun) - “REALTOR” is a proper noun, and we are following the trademarked styling with all letters capitalized. However, feel free to omit the symbol from the copy.

When in doubt, use “real estate agent” in instead.

Set up (verb) - Two words. e.g. He set up the booth.

Setup (noun) - One word. e.g. The setup was perfect.

Use this rule of thumb for all similar words (e.g. sign up, etc). For adjective forms, use a hyphen (e.g. “sign-up sheet”).
PUNCTUATION

APOSTROPHES

Please add ‘s to show possession for a singular entity, even if the word ends in ‘s.’

  e.g. My business’s employees have Christmas off.

Plural words, as always, receive s’.

  e.g. The businesses’ collective assets are being consolidated.

Punctuation always goes inside apostrophes.

  e.g. He said “hello.”

Exception: When it causes confusion.

  e.g. Did he just say “hello”?

COMMAS

Use the Oxford comma when listing items.

  e.g. I bought milk, eggs, and cheese at the grocery store.

Exception: When there’s an ampersand such as in a headline or title.

  e.g. How to Find, Hire & Work With Freelance Writers
HYPHENS

Hyphens are used for compound adjectives.
  e.g. High-quality work

Do not use them with adverbs (that end in -ly).
  e.g. Highly skilled workers

Use the dangling hyphen for incomplete / repetitive compound adjectives but only when the sentence cannot otherwise be reworded.
  e.g. The walls are designed to be fire- and flood-resistant.

DASHES

Be mindful of the differences between hyphens (-), en dashes (–), and em dashes aka the long dash (—).

Hyphens and en dashes should not be used in place of the em (or long dash), which typically emphasizes phrases. The long dash does not get spaces on either side of it.
  e.g. You—an amazing and talented writer—will go far.

Use en dashes (–) for periods of time.
  e.g. 8am – 5pm
CAPITALIZATION

HEADINGS & SUBHEADINGS

Capitalize all words in a title, heading, or subheading except conjunctions and prepositions with less than 4 words.
  e.g. and, at, by, but, in, for, nor, of, on, so, to

Exception: When the preposition ends the title or heading.
  e.g. 27 Things to Live For

Prepositions with 4 words or more such as “that” or “with” will be capitalized.

Pronouns such as “he” or “it” will be capitalized.

When a subheading is a full-sentence list item, it can be capitalized according to the rules that govern regular sentences.

  e.g.

Heading: How to Make a Peanut Butter & Jelly Sandwich

[Transition sentence]

Subheading: 1. Take the peanut butter out of the cupboard and unscrew the lid.
ABBREVIATIONS

Use abbreviations when applicable, but be sure to define them in parenthesis first.

  e.g. SEO (Search Engine Optimization) is one strategy businesses use to improve their presence online. Some of the basics of SEO include...
NUMBERS

Always use the numeral in titles and body text rather than spelling out the word unless the number is long and unwieldy such as “5 billion.”

Use the numeral even when it begins the sentence.

YES

5 kids knocked on my door.
I ate 100 cheeseburgers.
I want to win 3 billion dollars.

NO

Five kids knocked on my door.
I ate one-hundred cheeseburgers.
I want to win $3,000,000,000.

PERCENT

Always use the % symbol instead of spelling out “percent.”
ATTRIBUTION

When using a statistic, provide attribution within the text of the sentence.

  e.g. According to the National Heart Association...

If other sources were used that may need to be referenced in the article, we can hyperlink to those sources.

Freelance writers are NOT to include the links in submitted Google Docs but can provide them in the comments of the Wrike task (if applicable).
BLOG POST FORMATTING

HEADINGS & SUBHEADINGS

Only 1 “Heading 1” or <h1> per blog post. Writers, this is the title of the article. Please do not include it in the body of the submitted Google Docs file; it should be the file name only.

Any subsequent headings should be in “Heading 2” format or <h2>.

Headings subordinate to “Heading 2” will be in “Heading 3” format or <h3>.

We do not typically use “Heading 4” or <h4>.

PARAGRAPHS

Do not have more than 3 consecutive paragraphs without some kind of heading or subheading to break up the text.

Please keep paragraphs under 4 sentences unless absolutely necessary to avoid giant walls of text.